



Basic Sales Course

Course Profile

1 day

Who Should Attend

This course is intended to give sales people the basic understanding of the **maximiser** system and its applications. Anyone involved in the promotion, selling and specifying of the **maximiser** IP PBX.

Prerequisites

Candidates should have a basic understanding of telephony.

Objectives

The aim of the course is to provide delegates with the skills to enable them to make effective and value add sales of the **maximiser** IP PBX. Creating differentiation and thereby increasing the overall profitability of the sale.

Course Outline

- SpliceCom Corporate story update
- Overview of the **maximiser** product range
- Understanding the **maximiser** system set up
- Core functionality
- 3rd Party add-ons overview
- Vision Suite of Applications
- Demonstration

Call us now

This training course is held at SpliceCom's training centre in Chorleywood, Hertfordshire. Call us on 01923 287700 to book a place.